

VisitItaly Travel Trade Market

Lugano, November, 2nd/3rd 2018

HOSTED BUYER APPLICATION FORM

(To be sent by email to buyer@promax.ch or by fax to 0041 916118079)

Dear Buyer,

Hereby, you can find the application form to candidate for the registration to VisitItaly Travel Trade Market. Your candidature will be evaluated by the Organization Board and, in case your profile should match with the event requirements, you will be contacted by our staff to go through the final registration.

Thank you for your collaboration!

Kindest regards,

Promax Eventi Buyers Team

Phone 0041 (0) 91 611 8070

Fax 0041 (0) 91 611 8079

Email buyer@promax.ch

1 - BUYER DETAILS

Please fill in the following form with all the information regarding your Company. This presentation text will be also given to the Exhibitors/sellers in case your candidature will be accepted. *All fields are mandatory.*

Company Name	Responsible Name	
Address	Zip	
City	Country	
Phone	Website	
General E-mail		
Personal Data (for Appointment System)		
Name and Surname		
Position		
Personal e-mail	Mobile	
Direct Phone	Direct Fax	
Company Description		

Do you already participate to Promax Workshops in Lugano? YES NO When? _____

Do you publish a travel catalogue? YES NO How many pages? _____

For which Tourism Sector Leisure Luxury MICE Other _____

2 – YOUR COMPANY'S ACTIVITY

Please, tick one or more activities that your company deals with

<input type="checkbox"/> Adventure/ Eco Tourism Specialist	<input type="checkbox"/> Business Travel Agent
<input type="checkbox"/> Event Organiser	<input type="checkbox"/> Wedding Planners/Honeymoon Specialist
<input type="checkbox"/> Incentive Travel Organiser	<input type="checkbox"/> Meeting Planner
<input type="checkbox"/> DMC	<input type="checkbox"/> Personal Travel Arranger
<input type="checkbox"/> Corporate Agency	<input type="checkbox"/> Association
<input type="checkbox"/> Sporting Holiday Specialist	<input type="checkbox"/> Venue finding company
<input type="checkbox"/> Wholesaler	<input type="checkbox"/> Worldwide Travel Press

Your Travel Typology

<input type="checkbox"/> Individuals	<input type="checkbox"/> Small Groups (20 pax)	<input type="checkbox"/> Big Groups (> 20 pax)
<input type="checkbox"/> Active/Sportive Holidays	<input type="checkbox"/> Artistic cities	<input type="checkbox"/> Food & Wine
<input type="checkbox"/> Golf	<input type="checkbox"/> Leisure	<input type="checkbox"/> Seaside
<input type="checkbox"/> Shopping	<input type="checkbox"/> SPA & Wellness	<input type="checkbox"/> Studies/Training
<input type="checkbox"/> Tailor-Made	<input type="checkbox"/> Other	

3 – GEOGRAPHICAL AREAS OF INTEREST

Please, tick all the geographical areas your Company is interested in.

ITALY

North Central Italy South Islands _____

Specify the regions if necessary:

4 – SELLERS' SECTOR OF INTEREST

Please, tick all the areas your Company is interested in.

<input type="checkbox"/> Art Cities	<input type="checkbox"/> Countryside	<input type="checkbox"/> Golf	<input type="checkbox"/> Mountain
<input type="checkbox"/> Lakes	<input type="checkbox"/> Main Cities	<input type="checkbox"/> Seaside	<input type="checkbox"/> Thermal
<input type="checkbox"/> Wellness	<input type="checkbox"/> Food & Wine	<input type="checkbox"/> Religious	<input type="checkbox"/> MICE
<input type="checkbox"/> Luxury	<input type="checkbox"/> School/study	<input type="checkbox"/> Young (< 25 years)	<input type="checkbox"/> Wedding
<input type="checkbox"/> Other			

Italian Offer

Transportation/Rental

<input type="checkbox"/> Automobile	<input type="checkbox"/> Boat	<input type="checkbox"/> Cruises	<input type="checkbox"/> Flights
<input type="checkbox"/> Autobus	<input type="checkbox"/> Train		

Accommodation

<input type="checkbox"/> Hotel	<input type="checkbox"/> 5star	<input type="checkbox"/> 4star	<input type="checkbox"/> 3star
<input type="checkbox"/> Historic Castles	<input type="checkbox"/> Bed F Breakfast	<input type="checkbox"/> Farm Holidays	<input type="checkbox"/> Villas and Apartments
<input type="checkbox"/> Residences	<input type="checkbox"/> Holiday Villages	<input type="checkbox"/> Spa and Wellness	<input type="checkbox"/>

Supplier Typology

<input type="checkbox"/> Tourism Boards and Associations	<input type="checkbox"/> Congress Centres
<input type="checkbox"/> DMC, Excursions	<input type="checkbox"/> Various Services
<input type="checkbox"/> Please specify	

5 – REFERENCES

Please, list the latest activities your Company made in the tourism sector (at least describe the service you have supplied and in which country: the provided data will be obviously secret and will not be used by the organisation). NB: Without providing these data, your candidature will not be processed. (* means Required fields)

* Company Name

* Website

* Date

Contact Name and Surname

Direct Phone / Email

Number of people involved

Provided Services Description

* Company Name

* Website

* Date

Contact Name and Surname

Direct Phone / Email

Number of people involved

Provided Services Description

6 – INTERNATIONAL EXHIBITIONS

Which international exhibitions do you participate in?

7 – CUSTOMERS AND/OR PARTNERS

Please, list a min. of 4 of your suppliers as credentials. NB: *Without providing these data, your candidature will not be processed.*

Company Name

Website

Contact Name and Surname

Direct Phone

Direct Email

Company Name

Website

Contact Name and Surname

Direct Phone

Direct Email

Company Name

Website

Contact Name and Surname

Direct Phone

Direct Email

Company Name

Website

Contact Name and Surname

Direct Phone

Direct Email

Company Name

Website

Contact Name and Surname

Direct Phone

Direct Email

9 – FLIGHTS REQUESTS

Please choose one of the following options.

Departure from airport
(Return from Milan - Malpensa airport)

I don't want flights, I will come by : Train Other
*(Please note that other transportations than flights have to be booked directly
by the buyer. Please contact the Organization Board for reimbursement rules)*

I don't need any transportation. I'll come by my own and I'll pay all costs.

10 – ACCOMMODATION REQUESTS

Promax Communication Team will provide the Hosted Buyer with free accommodation in B&B prestigious hotels for 2 nights (an additional night may be added by the Organization Board for logistic matters).

People accompanying the Hosted Buyer are not included in any offers regarding the Hosted Buyer Programme.

PLEASE NOTE:

- Each form is valid for 1 BUYER only
- Your registration is valid only if you receive by fax or email the final confirmation form Workshop Organization Board

11 - RULES

By filling this form I confirm to fully understand all participation's conditions. I will adhere to the whole appointments' system programme and I will contribute to the success of the event by fixing and honouring the appointments during the workshop day. All Buyers who will not honour all the fixed appointments will have to pay a penalty fee of € 500,00 + 8% VAT.

Date and Agency Stamp

Signature